

**PRESS RELEASE**

**3<sup>rd</sup> QUARTER RESULTS: FINANCIAL YEAR 2010-11**

A meeting of the Board of Directors of Bajaj Holdings & Investment Limited (BHIL) was held today to consider and approve the results for the 3<sup>rd</sup> quarter of FY 2010-11.

**1. HIGHLIGHTS OF Q3**

- ✓ **Standalone Income from Operations Rs. 263 crores v/s. Rs. 131 crores ↑ 101%**
- ✓ **Standalone Profit After Tax Rs. 244 crores v/s. Rs. 115 crores ↑ 112%**
- ✓ **Consolidated Profit After Tax Rs. 501 crores v/s. Rs. 262 crores ↑ 91%**

**2. CONSOLIDATED RESULTS**

BHIL is essentially a holding & investment company. The consolidated financial results of BHIL include results of companies as tabulated below:

| Name of the company             | % shareholding and voting power of BHIL | Consolidated as |
|---------------------------------|---|-----------------|
| a. Bajaj Auto Limited (BAL)*    | 31.49%                                  | Associate       |
| b. Bajaj Finserv Limited (BFS)* | 38.55%                                  | Associate       |
| c. Bajaj Auto Holdings Limited  | 100%                                    | Subsidiary      |
| d. Maharashtra Scooters Limited | 24%                                     | Joint venture   |

\*Consolidated

With each of the underlying group companies having performed well during the current quarter, consolidated profit increased by 91% from Rs. 262 crores in Q3/2009-10 to **Rs. 501 crores** in Q3/2010-11.

- ✓ BAL (consolidated) has recorded a strong quarterly net profit of **Rs. 681 crores** v/s Rs. 440 crores.
- ✓ BFS (consolidated) net profit has tripled to **Rs. 107 crores** during Q3/2010-11 as against Rs.35 crores in Q3/2009-10.

Summary of consolidated financials of BHIL are as under:

| <b>Rs. in crores</b>                | <b>Q3<br/>2010-11</b> | <b>Q3<br/>2009-10</b> | <b>9M<br/>2010-11</b> | <b>9M<br/>2009-10</b> | <b>FY<br/>2009-10</b> |
|-------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>Net sales &amp; other income</b> | <b>265</b>            | <b>133</b>            | <b>839</b>            | <b>648</b>            | <b>719</b>            |
| Income from associates after tax    | 255                   | 147                   | 702                   | 367                   | 690                   |
| Profit before tax                   | 517                   | 277                   | 1532                  | 1007                  | 1399                  |
| <b>Profit after tax</b>             | <b>501</b>            | <b>262</b>            | <b>1487</b>           | <b>973</b>            | <b>1363</b>           |

### 3. STANDALONE RESULTS

The performance of the company is directly related to the performance of its investments. Equity markets provided the company an opportunity to book profits on some of its investments - profit on sale of investments (net) was **Rs. 225 crores** for Q3/2010-11 as compared to a profit of Rs. 112 crores during corresponding quarter of previous year.

Details of income from operations are given below:

| <b>Rs. in crores</b>                | <b>Q3<br/>2010-11</b> | <b>Q3<br/>2009-10</b> | <b>9M<br/>2010-11</b> | <b>9M<br/>2009-10</b> | <b>FY<br/>2009-10</b> |
|-------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Dividend :                          |                       |                       |                       |                       |                       |
| - From BAL & BFS                    | -                     | -                     | 187                   | 103                   | 103                   |
| - From others                       | 2                     | 1                     | 35                    | 36                    | 38                    |
| Profit on sale of investments (net) | 225                   | 112                   | 687                   | 548                   | 590                   |
| Interest & other income             | 36                    | 18                    | 107                   | 55                    | 81                    |
| <b>Income from Operations</b>       | <b>263</b>            | <b>131</b>            | <b>1016</b>           | <b>742</b>            | <b>812</b>            |

### 4. INVESTMENTS

The cost and market value of the investment portfolio is as under:

| <b>Rs. in crores</b>      | <b>31-Dec-10</b> |                     | <b>31-Mar-10</b> |                     |
|---------------------------|------------------|---------------------|------------------|---------------------|
|                           | <b>Cost</b>      | <b>Market Value</b> | <b>Cost</b>      | <b>Market Value</b> |
| Equity shares – BAL & BFS | 624              | 16623               | 422              | 10887               |
| Equity shares - Others    | 1357             | 3103                | 1432             | 3143                |
| Fixed income securities   | 2571             | 2576                | 2164             | 2193                |
| <b>Total</b>              | <b>4552</b>      | <b>22302</b>        | <b>4018</b>      | <b>16223</b>        |

**Sanjiv Bajaj**

**Director**

19<sup>th</sup> January 2011